



MONDAY, 23 OCTOBER 2023

8:00am-7:45pm **REGISTRATION & INFORMATION**
Meets In: **Convention Foyer (Level 4)**

8:30am-9:30am **CONTINENTAL BREAKFAST**
Meets In: **Fairmont Ballroom Foyer**

8:30am-5:45pm **CONTINUOUS COFFEE & TEA**
Meets In: **Fairmont Ballroom Foyer**
Sponsored By: **Unifocus**

9:00am-9:50am **QUICKLINK**
Meets In: **Moor & Morrison**
It's speed dating – HICAP Style! If you are coming to HICAP to meet people, Quicklink is a great way to start! Participants should bring plenty of business cards to this session.
Facilitators: **Eric J. Levy**, Managing Director, TSI
Shi'ai Liang, Vice President, Head of Development, APAC, Blueground

9:50am-10:40am **HOTEL INVESTMENTS 101 – FROM ACRONYMS TO ZONING**
Meets In: **Hullet**
Moderator: **Andrea Belfanti**, CEO, ISHC
Panelists: **Paul Dean**, Principal, Dean & Associates
Mina Li, Industry Professional
Sadao Muraoka, President & CEO, Mori Building Real Estate Advisory Services

10:40am-11:00am **ROADMAP TO BUILDING DATA & AI CAPABILITIES IN THE HOSPITALITY INDUSTRY**
Meets In: **Canning**
Presenter: **Koo Ping Shung**, Co-Founder/Practicum Director, Data Science Rex Pte. Ltd.

11:00am-12:00pm **HICAP TECH CHALLENGE – WHAT'S 'HOT' IN HOTEL TECHNOLOGY?**
Let hotel owners be the judge!
Meets In: **Canning**
Host: **Siew Hoon Yeoh**, Founder & Editor, WiT Web in Travel
Judges: **Nick Cocks**, Managing Partner, Velocity Ventures Pte Ltd
Rohan Gopaldas, Asset Manager & Partner, Prospect Hotel Advisors
Bobby Hiranandani, Co-Chairman, Royal Group of Companies
Siddhant Jhunjhunwala, PAG Real Estate
Tasos Kousloglou, CEO – Hotel Division, Sun Hung Kai Properties Limited
Ian Lien, Managing Director, SC Capital Partners Group
Christophe Vielle, Chairman & Co-Founder, GCP Hospitality
Presenters: **Moneesh Arora**, CEO, Unifocus
Jeff Karlson, Chief Commercial Officer, iOL Pay
Benjamin Krieg, Area Vice President Strategic Accounts Asia Pacific, FutureLog
Sai Ranganathan, CEO, SensorFlow
Vic Shen, Founder & CEO, Aiello

12:00pm-1:00pm **NETWORKING LUNCH**
Meets In: **Fairmont Ballroom Foyer**

1:00pm-2:00pm **HICAP MASTER CLASS: WHAT'S THE NEXT BIG THING WITH HOTEL OPERATING AGREEMENTS – DO MANCHISES REALLY WORK?**
An Exploration of Current Trends & Challenges in Hotel Deal Making.
Meets In: **Padang & Collyer**
Presented By: **Baker McKenzie**
Moderator: **Dora Stilianos**, Partner, Commercial Real Estate, Baker McKenzie
Panelists: **Graeme Dickson**, Partner, Baker McKenzie
Patrick Finn, VP, Development, South East Asia & Korea, IHG Hotels & Resorts
David Simpson, Managing Director, Axsia HTL
Karen Wales, Head of Hotels Australia, Transaction Services, Colliers

**MONDAY, 23 OCTOBER 2023**

2:15pm-4:35pm **PLENARY SESSION**
Meets In: **Padang & Collyer**

2:15pm-2:25pm **WELCOME REMARKS**
Speaker: **Jeff Higley**, President, The BHN Group

2:25pm-2:45pm **ECONOMIC OUTLOOK**
Speaker: **Krystal Tan**, Asia Economist, ANZ

2:45pm-3:10pm **TRAVEL & TOURISM UPDATE**
Moderator: **Jesper Palmqvist**, Senior Director – Asia Pacific, STR
Panelists: **Liz Ortiguera**, Managing Director, Asia Pacific and Sr. Advisor to CEO, WTTC
Yap Chin Siang, Deputy Chief Executive, STB
Soon-Hwa Wong, Chairman, PATA Singapore Chapter and CEO, AsiaChina Pte Ltd

3:10pm-3:40pm **THE NUMBERS – HOW DID HOTELS PERFORM & WHAT'S THE OUTLOOK?**
Speakers: **Tareq Bagaeen**, Senior Consultant, HotStats
Jesper Palmqvist, Senior Director – Asia Pacific, STR

3:40pm-4:30pm **VIEWS FROM THE BOARDROOM – ROUND ONE**
Moderator: **Siew Hoon Yeoh**, Founder & Editor, WiT Web in Travel
Panelists: **Siew Kim Beh**, Chief Financial & Sustainability Officer, CapitaLand Investment and Managing Director, Japan, Korea, Vietnam, Cambodia, Myanmar, The Ascott Limited
Peng Sum Choe, Chief Executive Officer, Pan Pacific Hotels Group
Christopher Hartley, CEO, Global Hotel Alliance
Jean-Jacques Morin, Deputy CEO & Chief Financial Officer, Accor
Jeff Wagoner, President & CEO, Outrigger Hospitality Group

4:30pm-4:35pm **WRAP-UP REMARKS**
Speaker: **Jeff Higley**, President, The BHN Group

4:50pm-5:45pm **BREAKOUT SESSIONS**

SESSION 01 **A SPOTLIGHT ON OCEANIA – OPPORTUNITIES & CHALLENGES**
Format with the best of both worlds – engaging panel followed by fast-paced, interactive roundtables.
Meets In: **Canning**
Moderators: **Lucia Grambalova**, Chief Investment Officer & Head of Asset Management, Hotel Capital Partners
Lindy Randall, Partner, Ashurst
Panelists: **Josephine Chong**, Manager, Horwath HTL in Australia
Craig Hooley, Chief Operating Officer, Minor Hotels
Michael Simpson, Managing Director, CBRE Hotels
Tash Tobias, CEO, Salter Brothers Hospitality

SESSION 02 **DEVELOPMENT – MIXED-USE**
Meets In: **Moor**
Moderator: **Xander Nijens**, Senior Managing Director, JLL Hotels & Hospitality
Panelists: **Ramzy Fenianos**, Chief Development Officer, Asia Pacific, Radisson Hotel Group
Mei Leng Ho, Associate Director, HVS
Dora Stilianos, Partner, Commercial Real Estate, Baker McKenzie

SESSION 03 **ACQUISITIONS – BRAND CONSOLIDATION**
Meets In: **Morrison**
Moderator: **Ananth Ramchandran**, Head of Advisory & Strategic Transactions, Hotels & Hospitality, Asia, CBRE
Panelists: **Raphael Antonini**, Director – Acquisitions, Development & Strategy, Salter Brothers
Maria Ariizumi, Head of Development & Projects, Swire Hotels
Catherine Chan, Chief Development Officer, Hotel101 Global Pte. Ltd.
Richard Crawford, VP, Hotel Development – Australia, New Zealand, & Pacific, Marriott International
Omar Romero, Chief Development Officer, Six Senses Hotels Resorts Spas



MONDAY, 23 OCTOBER 2023

SESSION 04

OWNERSHIP – NAVIGATING THE HEADWINDS

Meets In: **Hullet**Moderator: **Ina Alexandra A. Dominguez**, Partner, Quisumbing TorresPanelists: **Valerie Foo**, Senior Vice President, Finance, Pan Pacific Hotels Group**Rajit Sukumaran**, Managing Director, South East Asia and Korea, IHG Hotels & Resorts**Clarence Tan**, Senior Vice President, Development, Hilton**Kar Ling Wong**, MD SEA, Head Strategy/Strategic Investments and Global Ops, The Ascott Limited

5:45pm-7:45pm

GALA OPENING RECEPTION

A unique feature of HICAP is the opening reception hosted by Accor. Delegates from HICAP have the opportunity to meet and mingle with each other, and this promises to be a fantastic networking event.

Meets In: **Fairmont Ballroom Foyer**

Hosted By:



TUESDAY, 24 OCTOBER 2023

8:00am-7:30pm

REGISTRATION & INFORMATION

Meets In: **Convention Foyer (Level 4)**

8:30am-9:30am

CONTINENTAL BREAKFAST

Meets In: **Fairmont Ballroom Foyer**

8:30am-5:30pm

CONTINUOUS COFFEE & TEA

Meets In: **Fairmont Ballroom Foyer**

Sponsored By:

Unifocus

8:35am-10:30am

PLENARY SESSION

Meets In: **Padang & Collyer**

8:35am-8:45am

WELCOME REMARKS

Speaker: **Jonathon S. Zink**, COO, The BHN Group

8:45am-9:10am

GLOBAL CHECK-IN

Host: **Jeff Higley**, President, The BHN GroupGuest: **Anthony Capuano**, President & Chief Executive Officer, Marriott International

9:10am-9:45am

GLOBAL DEVELOPMENT

Moderator: **Jeff Higley**, President, The BHN GroupPanelists: **Jim Chu**, EVP & Chief Growth Officer, Hyatt Hotels Corporation**Serena Lim**, Chief Growth Officer, The Ascott Limited**Camil Yazbeck**, Global Chief Development Officer, Premium, Midscale & Economy, Accor**Elie Younes**, EVP & Global Chief Development Officer, Radisson Hotel Group

9:45am-10:25am

INVESTMENT INSIGHTS – FINANCIAL GURUS OPEN THEIR KNOWLEDGE VAULTS

Moderator: **Nihat Ercan**, CEO Asia Pacific, JLL Hotels & Hospitality GroupPanelists: **Theresa Jaeger**, Senior Investment Manager, ADIA**Stephen Lau**, Chairman, HPL Hotels & Resorts**Paul Salter**, Managing Director, Salter Brothers**Shunsuke Yamamoto**, Managing Director, Fortress Investment Group

10:25am-10:30am

WRAP-UP REMARKS

Speaker: **Jonathon S. Zink**, COO, The BHN Group

10:30am-11:00am

NETWORKING BREAK

Meets In: **Fairmont Ballroom Foyer**



TUESDAY, 24 OCTOBER 2023

11:00am-11:55am **BREAKOUT SESSIONS****SESSION 05 A SPOTLIGHT ON SOUTH ASIA – OPPORTUNITIES & CHALLENGES**

Format with the best of both worlds – engaging panel followed by fast-paced, interactive roundtables.

- Meets In: **Canning**
- Moderators: **Rohan Gopaldas**, Asset Manager & Partner, Prospect Hotel Advisors
Karan Mahesh, Account Manager, Central & South Asia, STR
- Panelists: **Shrikant Dash**, Deputy Managing Director – Corporate, Atmosphere Hotels & Resorts
Shruti Khanna, Managing Director, Majestic Hospitality
Mihir Thacker, Principal Consultant, Revitru

SESSION 06 OPPORTUNITIES – VACATION OWNERSHIP, TIMESHARE, FRACTIONAL

- Meets In: **Moor**
- Moderator: **Bill Barnett**, Managing Director, C9 Hotelworks
- Panelists: **Jeff Bernier**, SVP, Managing Director, APAC & Hawaii, Hilton Grand Vacations
Liz Collinson, SVP Legal and Compliance, Travel + Leisure
Robin Mills, Vice President Business Development – EMEA, India, Asia & Pacific, RCI
Martin J. Tolan, RVP Marketing & Sales – Asia Pacific, Europe & Middle East, Marriott Vacations Worldwide
Kit Whalley, Regional Head, Director Business Development Asia Pacific, Interval International

SESSION 07 HOTEL COMPANIES/AGREEMENTS – SOFT BRANDS

- Meets In: **Morrison**
- Moderator: **Catherine Monthienvichienchai**, Chief Branding Officer, QUO
- Panelists: **Olivier Berrivin**, Vice President, APAC, BWH Hotels / WorldHotels
Kevin Croley, Senior Vice President, Business Development, Pan Pacific Hotels Group
Serena Lim, Chief Growth Officer, The Ascott Limited
Lee Lin, Regional Director APAC, Nobu Hospitality

SESSION 08 OWNERSHIP – ESG & PERFORMANCE

- Meets In: **Hullet**
- Moderator: **Ling Wei Tan**, Senior Vice President, JLL Hotels & Hospitality
- Panelists: **Anne Biging**, Founder & CEO, Healing Hotels of the World
Robert Charnock, Head of Centre, and Director of Climate Change and Sustainability, RSK Centre for Sustainability Excellence
Sun Mi Moon, Director, Development Management, 8M
Monica Salter, VP, Global Communications & Social Responsibility, Outrigger Hospitality Group

12:00pm-2:10pm LUNCH & AWARDS SESSIONMeets In: **Padang & Collyer****1:00pm-1:05pm WELCOME BACK**Speaker: **Jonathon S. Zink**, COO, The BHN Group**1:05pm-1:15pm RISING STAR AWARD ASIA PACIFIC**

Presenters: **Andrea Belfanti**, CEO, ISHC
Jonathon S. Zink, COO, The BHN Group

Recipient: **Vicky Jian**, Project Director, Horwath HTL

1:15pm-1:20pm REGGIE SHIU DEVELOPMENT OF THE YEAR AWARDPresenter: **Regina M. DiBenedetto**, Director, Aareal Bank Asia Limited**1:20pm-1:28pm SUSTAINABLE HOTEL AWARDS**Presenter: **Chiara Calufetti-Lim**, Principal – Studio Director, WATG**1:28pm-1:33pm SINGLE ASSET TRANSACTION OF THE YEAR AWARD**Presenter: **Lada Shelkovnikova**, Partner, Hotels & Hospitality, Watson, Farley & Williams**1:33pm-1:38pm MERGER & ACQUISITION OF THE YEAR AWARD**Presenter: **Andrew MacGeoch**, Partner - Global Co-Head of Hospitality & Leisure Group, BCLP



TUESDAY, 24 OCTOBER 2023

1:38pm-2:05pm

Presenter:

Recipient:

LIFETIME ACHIEVEMENT AWARD**Jeff Higley**, President, The BHN Group**Chanin Donavanik**, Vice Chairman of the Board of Directors,
Chairman of the Executive Committee, and
former Chief Executive Officer, Dusit International**Chanin Donavanik**

2:05pm-2:10pm

Speaker:

WRAP-UP REMARKS**Jonathon S. Zink**, COO, The BHN Group

2:15pm-3:10pm

BREAKOUT SESSIONS**SESSION 09****A SPOTLIGHT ON SOUTHEAST ASIA – OPPORTUNITIES & CHALLENGES**

Format with the best of both worlds – engaging panel followed by fast-paced, interactive roundtables.

Meets In:

Canning

Moderators:

Lada Shelkovernikova, Partner, Hotels & Hospitality, Watson, Farley & Williams**Daniel Yip**, Partner, High Street Holdings

Panelists:

Tim Alpe, Managing Director, TriO Capital**Kieran Bestall**, Managing Director, Hospitality, Crescent Point Management Fund**Andre de Jong**, Area Senior Vice President, South East Asia & Pacific, Radisson Hotel Group**Garth Simmons**, CEO, Southeast Asia, Japan, & South Korea, Accor**Sanjay Singh**, CEO, Fico Corporation**SESSION 10****OPPORTUNITIES – ALL-INCLUSIVE**

Meets In:

Moor

Moderator:

Matt Gebbie, Director, Pacific Asia, Horwath HTL

Panelists:

Juan Ignacio Rodriguez, Managing Director, RCI International & Global Business Development, RCI**Bastien Touzeau**, Regional Vice President Development, Hyatt Hotels Corporation**Min Wu**, SVP of DCP APAC, Club Med**SESSION 11****CAPITAL TALKS – THE DEBT SOURCES**

Meets In:

Morrison

Moderator:

Adam Bury, EVP Investment Sales & Head of Debt Advisory, Australasia,

JLL's Hotels & Hospitality Group

Panelists:

Jonathan Ban, Executive Director, Commercial Real Estate, Standard Chartered Bank**Regina M. DiBenedetto**, Director, Aareal Bank Asia Limited**Faez Jumabhoy**, Director, Globus Holdings Limited**Marcia Yu**, Sector Lead, Tourism & Property, International Finance Corporation**SESSION 12****RENOVATE, REPOSITION, REBRAND**

Meets In:

Hullet

Moderator:

Chelsea Wong, Consultant, Horwath HTL

Panelists:

Saowarin Chanprakaisi, Senior Development Director, SEAK, IHG Hotels & Resorts**Cyrril Czerwonka**, Managing Director Development APAC, BWH Hotel Group /

Best Western Hotels & Resorts

Helena Gomes, Senior Director, CBRE**Cinn Tan**, Chief Commercial and Marketing Officer, Pan Pacific Hotels Group

3:10pm-3:45pm

Meets In:

NETWORKING BREAK**Fairmont Ballroom Foyer**

3:15pm-3:45pm

Meets In:

INVESTMENT OPPORTUNITIES IN FIJI & INDONESIA**VIP A**

Speakers:

Andria Buchara, Director, Indonesia Investment Promotion Center, Singapore**Kamal Chetty**, CEO, Invest Fiji**Daniel Nicholls**, Senior Investment Promotion Consultant, IFC



TUESDAY, 24 OCTOBER 2023

3:45pm-5:10pm **PLENARY SESSION**
Meets In: **Padang & Collyer**

3:45pm-3:50pm **WELCOME BACK**
Speaker: **Jonathon S. Zink**, COO, The BHN Group

3:50pm-4:15pm **GLOBAL CHECK-IN**
Host: **Jeff Higley**, President, The BHN Group
Guest: **Elie Maalouf**, CEO, IHG Hotels & Resorts

4:15pm-5:05pm **VIEWS FROM THE BOARDROOM – TIMESHARE VALUE STREAMS & HOW THAT BENEFITS HOSPITALITY ASSET VALUATIONS**
Moderator: **Hok Yean Chee**, President – Asia Pacific, HVS
Panelists: **Jeff Bernier**, SVP, Managing Director, APAC & Hawaii, Hilton Grand Vacations
Barry Robinson, President & Managing Director, Int'l Operations, Travel + Leisure
Juan Ignacio Rodriguez, Managing Director, RCI International & Global Business Development, RCI
Martin J. Tolan, RVP Marketing & Sales – Asia Pacific, Europe & Middle East, Marriott Vacations Worldwide
Kit Whalley, Regional Head, Director Business Development Asia Pacific, Interval International

5:05pm-5:10pm **WRAP-UP REMARKS**
Speaker: **Jonathon S. Zink**, COO, The BHN Group

5:30pm-7:30pm **NETWORKING RECEPTION**
HICAP delegates will enjoy a fabulous networking opportunity at the Pan Pacific Orchard, Singapore. Bus transportation will be arranged from the Fairmont Singapore & Swissotel The Stamford lobby at 5:15pm. Delegates will be responsible for finding their own way home or back to their hotel after this special evening.
Meets In: **Pan Pacific Orchard, Singapore**
Hosted By:



**PAN PACIFIC
HOTELS GROUP**
A Member of UOL Group

WEDNESDAY, 25 OCTOBER 2023

7:00am-11:45am **REGISTRATION & INFORMATION**
Meets In: **Convention Foyer (Level 4)**

7:30am-8:30am **CONTINENTAL BREAKFAST**
Meets In: **Fairmont Ballroom Foyer**

7:30am-11:45am **CONTINUOUS COFFEE & TEA**
Meets In: **Fairmont Ballroom Foyer**
Sponsored By: **Unifocus**

8:30am-10:20am **PLENARY SESSION**
Meets In: **Padang & Collyer**

8:30am-8:35am **WELCOME BACK**
Speaker: **Jeff Higley**, President, The BHN Group

8:35am-9:00am **GLOBAL CHECK-IN**
Host: **Tony Ryan**, Principal, Ryan Capital Advisors
Guest: **Chin Fen Eu**, CEO, Frasers Hospitality

9:00am-9:50am **VIEWS FROM THE BOARDROOM – ROUND TWO**
Moderator: **Steve Carroll**, Head of Hotels & Hospitality, Capital Markets, Asia Pacific, CBRE
Panelists: **Dave Baswal**, Chief Executive Officer, Ovolo Hotels
Jihong He, Chief Financial Officer, H World Group Limited
Gregory Lanter, CEO Development & Mountain Strategy, Club Med and Global Partner, Fosun Tourism Group
Alan Watts, President, Asia Pacific, Hilton
Hannah Yulo-Luccini, CEO, Hotel101 Global Pte. Ltd.



WEDNESDAY, 25 OCTOBER 2023

9:50am-10:15am

GLOBAL CHECK-IN

Host:

Raini Hamdi, Business Journalist and Contributor, Hotel Investment Today

Guest:

Christina Gaw, Managing Principal & Head of Capital Markets, Gaw Capital

10:15am-10:20am

WRAP-UP REMARKS

Speaker:

Jeff Higley, President, The BHN Group

10:20am-10:50am

NETWORKING BREAK

Meets In:

Fairmont Ballroom Foyer

10:50am-11:45am

BREAKOUT SESSIONS**SESSION 13****A SPOTLIGHT ON EAST ASIA – OPPORTUNITIES & CHALLENGES**

Format with the best of both worlds – engaging panel followed by fast-paced, interactive roundtables.

Meets In:

Canning

Moderators:

Kelvin Ip, Associate Director, Horwath HTL**Charlie Macildowie**, EVP Investment Sales, Japan, JLL Hotels & Hospitality Group

Panelists:

Shinobu Hirano, Director, Fortress Investment Group**Jason Leong**, Chief Investment Officer, Frasers Hospitality**Christophe Vielle**, Chairman & Co-Founder, GCP Hospitality**Xiaogang Zhu**, President of Asia Pacific, International Business, H World Group**SESSION 14****CAPITAL TALKS – THE EQUITY SOURCES**

Meets In:

Moor

Moderator:

Robert Williams, Partner and Head of Hotels & Hospitality Asia Pacific, Watson Farley & Williams

Panelists:

David Ling, Global Head of Hospitality Investment, City Developments Limited**Hoe Kit Mak**, Managing Director, Lodging Private Equity Fund, CapitalLand Investment**Ethan Quek**, Principal, Salter Brothers**Eric Siegel**, Head of APAC Hospitality, EQT Exeter**SESSION 15****LUXURY**

Meets In:

Morrison

Moderator:

Vicky Jian, Project Director, Horwath HTL

Panelists:

Vivek Bhalla, VP Operations, South East Asia and Korea, IHG Hotels & Resorts**Franck Kermarrec**, Chief Development Advisor, Global Hotel Alliance**Laure Morvan**, Chief Development Officer, Luxury Brands – IMEAT & Asia, Accor**Shafi Syed**, Global Head of Hotel Development & Acquisitions, Equinox Hotels

11:45am

HICAP ADJOURNS

PROGRAM PLANNING COMMITTEE

Chandragupta Amritkar, Global Features
Chris Anklin, Hyatt Hotels Corporation
Bill Barnett, C9 Hotelworks
Andrea Belfanti, ISHC
Olivier Berrivin, BWH Hotel Group
Glen Boulwood, Serene Capital
Steve Carroll, CBRE Pte Ltd
Hok Yean Chee, HVS
Irene Chua, Travel Weekly Asia/Northstar Travel Group
Julian Clark, Lancemore Group
Guy Cooke, WATG/Wimberly Interiors
Kevin Croley, Pan Pacific Hotels Group
Paul Dean, Dean + Associates
Regina DiBenedetto, Aareal Bank
Dean Dransfield, Dransfield Hotels & Resorts
Jan Eastwood, Bates Smart Architects
Rohan Gopaldas, Prospect Hotel Advisors
Luca Grambalova, Hotel Capital Partners
Robert Hecker, Horwath HTL
Silvana Hernandez, RCI
Kevin Hughes, SYGNA
Katrina Jones, Hilton
Faez Jumabhoy, CIMB
Tasos Kousloglou, SHKP Hotels
Andrew Langdon, Accor
Suyin Lee, APRDO
Eric Levy, TSI

Xinyi Liang-Pholsena, Travel Weekly Asia
Serena Lim, The Ascott Limited
Lee Lin
David Ling, CDL
Andrew MacGeoch, Bryan Cave Leighton Paisner
Charlie Macildowie, JLL
Karan Mahesh, STR
Roy Melick, Baker McKenzie
Rohit Mohindra, ANZ Bank
Sadao Muraoka, Mori Building Investment Advisory
Jonathan Ottevaere, EQT Exeter
Lindy Randall, Ashurst
Barry Robinson, Travel + Leisure
Lada Shelkovnikova, Watson Farley & William LLP
Sanjay Singh, Fico Corporation
Steven Skarott, Salter Brothers
Andree Susilo, Marriott International
Yuval Tal, Proskauer
Pauline Tan, Ashurst
Maria Verner, RF Corval
Jeff Wagoner, Outrigger Hospitality Group
Karen Wales, Colliers International
Jeff Weinstein, Hotel Investment Today
Kit Whalley, Interval International
Robert Williams, Watson Farley & William LLP
Daniel Yip, High Street Holdings

DEAL OF THE YEAR AWARDS COMMITTEES**Reggie Shui Development of the Year**

Robert V.R. Hecker, Horwath HTL – Chair
Bill Barnett, C9 Hotelworks Co., Ltd.
Mike Batchelor, JLL
Regina M. DiBenedetto, Aareal Bank Asia Limited
Ian Lien, SC Capital Partners Group
Eric Levy, TSI
Yuval Tal, Proskauer Rose

Single Asset Transaction of the Year**Merger & Acquisition of the Year**

Andrew MacGeoch, BCLP – Chair
Steve Carroll, CBRE
Hok Yean Chee, HVS
Shaman Chellaram, Colliers
Nihat Ercan, JLL
Chris Hodgins, Baker McKenzie
Kelvin Ip, Horwath HTL
Lada Shelkovnikova, Watson Farley & Williams
Dan Voellm, AP Hospitality Advisors

RISING STAR AWARD ASIA PACIFIC JUDGING PANEL

Dave Baswal, Ovolo Group
Siew Kim Beh, The Ascott Limited
Steve Carroll, CBRE
Peng Sum Choe, Pan Pacific Hotels Group
Larry Cuculic, BWH Hotels
Nihat Ercan, JLL
Chin Fen Eu, Frasers Hospitality
Rachael Harding, Club Med

Robert Hecker, Horwath HTL
Andrew Langdon, Accor
Rajeev Menon, Marriott International
Paul Salter, Salter Brothers
Rajit Sukumaran, IHG Hotels & Resorts
Jeff Wagoner, Outrigger Hospitality Group
Alan Watts, Hilton

SUSTAINABLE HOTEL AWARDS JUDGING PANEL

Chiara Calufetti, WATG
Lyndall DeMarco, Only Sustainability Pty Ltd –
 Honorary Chairman
Hervé Houdré, H2 Sustainability Consulting

Prashant Kapoor, IFC – World Bank Group
Eric Ricaurte, Greenview (Chairman)
Masaru Takayama, Asian Ecotourism Network
Claire Whitely, Sustainable Hospitality Alliance

**PRODUCED BY:****NORTHSTAR**
TRAVEL GROUP

Northstar Travel Group is the leading B-to-B media company providing information and marketing solutions for the global travel industry. The company owns 14 media brands connecting 1.2m industry professionals through a comprehensive portfolio of digital, social, print and more than 100 events in 13 countries. Northstar Travel Group is owned by EagleTree Capital. Northstar Travel Group is based in Rutherford, NJ, and more information is available at northstarttravelgroup.com

IN ASSOCIATION WITH:**BHN**

With over three decades of experience, more than 170 events completed to-date, and in excess of 120,000 international delegates, The BHN Group's conferences have become "must attend" events for industry leaders who come together to network, conduct business, and to learn about the latest trends. The current slate of events include: the Americas Lodging Investment Summit (ALIS) in Los Angeles; ALIS Law in Los Angeles; ALIS DESIGN+ in Los Angeles, the ALIS Summer Update series held in various U.S. cities; Caribbean Hotel & Resort Investment Summit (CHRIS) in Miami; Hotel Opportunities Latin America (HOLA) conference in Miami; Hotel Investment Conference Asia Pacific (HICAP) in Singapore; and HICAP Australia New Zealand (HICAP ANZ) in Sydney. The BHN Group also publishes Hotel Investment Today, a digital media outlet focused on the ROI of hotel investment. The BHN Group's website at www.Burba.com is the gateway for information about the conferences BHN produces, as well as a direct link to important players in the hospitality investment world. BHN is a division of Northstar Travel Group.